

80% of jobs are not advertised

So how can you help individuals
going through outplacement
find the hidden jobs ?



ExecuBank is a unique resource that assists individuals manage their careers, supporting job searches at all levels.

By being more informed about a target company and where it is going, ExecuBank empowers individuals going through outplacement by giving them the chance of getting an early foot in the door.

White branded to match your organisation's look and feel, ExecuBank can become an integral element of your career transition service - combining the expertise and experience of your consultants with powerful market knowledge.

ExecuBank is a unique job seeker's resource -

- access to unadvertised job vacancies through a web-based research facility offering in-depth and multi-source information on companies likely to be recruiting
- detailed reports covering 21 industry sectors - an essential tool when evaluating opportunities and preparing for interviews
- specialist guide on self-marketing and how to find a job.

Unadvertised Job Opportunities

We identify organisations in a dynamic or changing business situation - circumstances that often increase the possibility of responsiveness to a proactive approach.

Where a company is going through a positive change that involves plans for recruitment, the benefits of being well informed are immediately obvious.

When developments are at a more formulative stage, the service offers an inside track that can increase the prospect of positions being adjusted to secure particular talents and experience.

Our databank contains details on thousands of organisations, creating a stream of part time, interim and full time vacancies. We typically generate 2,000 opportunities a month.

Accurate contact details for senior decision makers usually include Managing Director, Sales Director, Operations Director and Personnel Director.

We always make a point of checking names and numbers before we issue every bulletin. So individuals will contact the right person, first time.

Easy to search

One of the main advantages of our service is that we give individuals the power to be selective - so they are not swamped by irrelevant information.

To ensure that they find opportunities best suited to their location and aspirational needs, individuals search our database using powerful criteria :

- geographical area
- 21 industry sectors
- company name
- keywords
- 5 business change categories (PFARO):

- **P**roduct and service innovation, technology breakthroughs, enhancements, joint ventures, contracts, partnerships

- **F**inancial changes - growth or decline, profit warnings, restructuring, cost containment

- **A**cquisitions, mergers and fund raising

- **R**elocation, property changes, new sites, investment, relocations, redevelopment, capital investment

- **O**rganisational restructuring, recruitment, redundancies, job creation, appointments, redeployment initiatives.



Unlimited access to online databank



21 Industry Sector Reports



Step-by-Step Job Seekers Guide

CONSTANT STREAM OF NEW OPPORTUNITIES



UP TO 80% OF JOBS ARE NOT ADVERTISED

Industry Sector Reports

Our impressive library of 21 Industry Sector Reports spans all sections of UK commerce, industry and public bodies and complements the new bulletins by giving an in-depth view of each market sector.

In contrast to some annually published reports, every Sector Report is refreshed on an on-going basis so you always receive up-to-date information.

Each report provides detailed industry analysis to support job searches and interview preparation :

Key facts

Market size, market structure, employment, current trends, future trends

Current sector dynamics

Narrative on what's happening across the sector

SWOT analysis

Introduction, strengths, weaknesses, opportunities, threats

Top 200 - 300 key companies

Company name, employees, turnover (£), % change in turnover from previous year, pre-tax profit (£), % change in profit from previous year, date of last accounts filed

Organisations going through change

Expanding, recruiting, investing, relocating or restructuring.

Excellent reputation

ExecuBank is delivered by Mandis Information Services, a specialist business research organisation serving a range of professional, corporate and educational customers.

Our HR clients include Penna, Chiumento and Right Coutts. In addition, we provide the data behind many reports published by KPMG.

The Mandis name may also be familiar as the data compiler for The Sunday Times Mandis Agony Index - a monthly monitor of UK business.

“ From a situation a few months back where my client really didn't know what to do, he is now faced with several offers to choose from ! I shall definitely recommend ExecuBank to others.”

Stephen Ward, Director

Unadvertised Job Opportunities

ExecuBank

Reference number : 254774

Date of posting : Tuesday 4th October 2005

Title : Carillion Plc - £350m Extension to BT Contract - Joint Venture through Monteray

Details & commentary : Carillion Plc has secured a three-year extension to its FM contract with BT, through Monteray, its joint venture with Haden Building Management and Reliance Integrated Services. The extension, which will run until March 2009, is estimated to be worth £350m. Monteray provides BT with a range of FM services at 7,500 sites in the UK.

Industry sectors : Building and construction, IT services, Product or service innovation, market-led change

Location of activity : Wolverhampton, West Midlands

Organisation details : Carillion Plc - Holding company for construction services.

Carillion Plc
Construction Finance
24 Birch Street
Wolverhampton
West Midlands
WV1 4HY
U.K.

Senior manager: Mr John McDonough
HR contact: Ms Susan Morton
IT contact: Mr S Connor

Marketing contact: Mr Chris Girling
Marketing contact: Mr C Balsom

Telephone: 01902 422431
Company number: 03782379. WebSite: www.carillionplc.com
Annual turnover: £1,860,900K No of employees: 18060

UK regional sectors

Bulletins are indexed according to 13 regions :

- Central London
- Outer London
- Central Southern
- East Anglia
- East Midlands
- North East
- North West
- South East
- South West
- West Midlands
- Northern Ireland
- Scotland
- Wales.

Industry sectors

All bulletins and Sector Reports are indexed according to 21 industry sectors :

- Building and construction
- Chemicals, pharmaceutical, medical products, biotechnology
- Consumer goods manufacturing
- Energy and utilities
- Finance and banking
- Food and drink
- Health and Social Care
- Industrial, engineering and materials processing
- Insurance and pensions
- Land, property, environment and sanitation
- Leisure and recreation
- Media, marketing and publishing
- Printing and paper
- Public sector
- Retail and wholesale
- Support services
- Technology
- Telecommunications
- Textiles
- Transport, distribution and storage
- Vehicles and parts.

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